MORE THAN BUILDERS

Robertson is one of the UK’s largest independently owned construction, infrastructure and support services groups. Our products and services span the entire built environment lifecycle, and the projects we have delivered cover the whole of the UK, from Orkney to Cornwall.

Serving the public and private sectors, we are experts in regeneration, investment, construction, civil engineering, off-site manufacture, facilities management, energy services, housebuilding for the private and affordable markets, property development, building services and asset management.

MORE THAN WORDS

Team Robertson has a set of core values, and to us they are more than just words. Everything we do – the way we partner with our clients and supply chain; our approach to recruiting and retaining new people; our treatment of each project and contract; our relationships with each other and the people we encounter as we go about our business – these daily activities are all informed by the same set of values.

Harnessing innovation, productivity and business sustainability, we belong to a knowledgeable and trusted group of people who are passionate about transforming the built environment.
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**Innovation**
We make sure we deliver the smartest solutions

**Productivity**
We bring an efficient approach to any task

**Sustainability**
An enduring enterprise that will serve generations to come
In 1966, Bill Robertson founded his own modest joinery firm. Through innovation, productivity and sustainable growth strategies, this business has been transformed into one of the UK's largest privately owned construction, infrastructure and support services groups.

"More than 50 years ago, I started a small joinery business in Elgin in the North East of Scotland. As the years moved on, I wanted to create a multi-trades business that would service the area around my home town. Now, with a comprehensive range of business units, more than 2600 employees, and offices from Inverness to Sheffield – you can safely say we have succeeded in this... and then some.

“The geography we cover is much wider than I could ever have imagined when I set up the business aged 21. This is a fantastic achievement that wouldn’t have been possible without our loyal employees new and old, and our excellent relationships with clients and partners.”

Bill Robertson CBE DL, Executive Chairman
TRANSFORMING COMMUNITIES

Robertson is a transformational business. Not only do we transform buildings, infrastructure and environments, we also have a long legacy of transforming communities and all that this encompasses. Our enduring aim is to have a positive impact on the daily lives of all we touch, from the individuals we employ and the partners we work with to the people who live and work in the spaces we create and look after.

It is of immense importance to us that the work we do brings lasting value to the communities we serve. The members of our Community Development team – alongside our project managers and site staff – work tirelessly to make sure that our engagement with local schools, community groups, building users, project neighbours and other stakeholders creates real benefits rather than being a box-ticking exercise. The events, employment opportunities, training, initiatives and schemes we organise as part of our community work are designed to always be relevant, inspiring and genuinely useful.

Local support
Working with interest groups in the community

Engagement
Introducing young people to our industry

Apprenticeships
Training and employment opportunities

“Our commitment in this area emphasises our awareness of the need for the private sector to help re-energise local communities.”
Bill Robertson CBE DL, Executive Chairman of Robertson

“This has had a huge impact on our family business, allowing us to create a new company and diversify our business. We can now look to expand and offer our additional service to other projects throughout the Western Isles and this would not have been possible without Robertson giving us a chance.”
Stephen MacAulay, Hebridean Contract Solutions Ltd (supported through our catalyst company programme)
MEET TEAM ROBERTSON

In a competitive market, people are our key differentiator. We attract and retain the best people through a combination of reward, development and empowerment. We maintain a team-focused, high-performance culture that’s based on long-standing Robertson family values, and invest in the personal and professional development of our employees. We are proud to have been awarded Investors in People Gold to reflect this ongoing commitment.

We also plan our workforce long term, building a resource pipeline to make sure we have the right people with the right skills at the right time. Youth employment plays a big part in that, which is one of the reasons — together with social inclusion and community development — why we aim to be the market leader in providing career opportunities to school leavers, apprentices and graduates. Our Young People Strategy is integral to achieving this goal. In recognition of our commitment to the training and development of young people, we have been awarded the prestigious Investors in Young People Gold Accreditation.

“Our most valuable asset is the quality of our staff, and it is our strategic aim to educate, train and develop our people to be the best.”
Derek Shewan, Chief Executive Officer, Robertson

“WR are reliable and always deliver”

“Passionate”
We are determined to add value

“Trusted”
We are reliable and always deliver

“Impressive”
We create fresh, enterprising solutions

“Our most valuable asset is the quality of our staff, and it is our strategic aim to educate, train and develop our people to be the best.”
Derek Shewan, Chief Executive Officer, Robertson
With a host of award-winning and high-profile projects delivered throughout the UK by regional and specialist businesses, Robertson Construction has a lot to show for the 50+ years that have passed since its inception. Our Construction North businesses are based in the Northern, Eastern, Tayside and Central (East and West) regions in Scotland and North East England, while North West England and Yorkshire & East Midlands come under the Construction South umbrella. This regional business approach provides clients with local hands-on management backed by the resources of a national organisation.

The public sector is Robertson Construction’s largest client base, with long-term workloads secured through our places on significant frameworks: we have built high-quality healthcare, education and emergency services facilities across the UK. Robertson Construction is also a trusted partner to private sector clients in the areas of food & drink, energy, student accommodation, retail, manufacturing, leisure and hospitality. Working in partnership with sibling businesses - Robertson Engineering Services, Robertson Civil Engineering, Robertson Partnership Homes, Robertson Specialist Division and Robertson Regeneration - has also enabled successful moves into expanding markets.

Our Major Projects division can deliver significant projects in each of our regions valued between £30m and £250m. It has a proven track record covering both busy city centre environments and rural locations. Notable current projects include an iconic £140m distillery and visitor experience for The Macallan, the £250m Aberdeen Exhibition and Conference Centre, and the new £64m NHS Orkney hospital.

“There were lots of things that Robertson did that were bespoke to the requirements of Goldthorpe... I think they did something very special. They listened and adapted and delivered.”

Karen Temple, Managing Director, NPS Barnsley
Meeting deadlines
Student accommodation ready for start of term

Community
Consultation and communication

World class
Building to the specifications of an international brand

Contemporary
Developing an iconic design

Refurbishment
Creating VIP student accommodation

Restoration
Returning a listed building to its former glory

Collaboration
Working with pupils and school staff

Plummer House, Newcastle
Restoration of Perth Theatre

John Clark Audi, Aberdeen
The Macallan Distillery, Aberlour

Goldthorpe Primary School, Rotherham
Roman House student accommodation, Newcastle
Since its formation, Robertson Capital Projects (RCP) has secured 22 projects with a capital value of around £2 billion. Most of these projects have required the need to arrange long-term institutional debt funding, with RCP itself providing more than £60m in equity and subordinated debt finance. RCP is an active participant in the secondary market for its investments, having progressed four major portfolio sales to date, delivering a healthy return on investment and creating funds for future investment.

Robertson Capital Projects is the lead private-sector organisation in the hub East Central Scotland territory. hub East Central Scotland is a partnership between public- and private-sector organisations, aimed at developing and delivering better local services across the central belt of Scotland through the provision of partnering services including strategic estate support.

Working alongside our public-sector client partners and the Scottish Futures Trust, this investment programme will see the delivery of primary care, education, housing and associated social infrastructure projects for the next 20 years, using both capital and project finance funding in an investment programme expected to exceed £600m.

RCP is also working with NHS Orkney on the delivery of the £64m Hospital and Healthcare Facilities NPD project, which on completion will provide the highest quality care and services from fit-for-purpose, island-based accommodation.

“I get the right resource, to make the right decision, at the appropriate time.”

Neil Martin, Senior Project Manager,
Dundee City Council
Robertson Property specialises in working with occupiers and investors to create development opportunities for the Robertson Group. Using a combination of the Group’s own equity and third-party capital, Robertson Property initiates, develops and delivers student accommodation, private rented sector residential, hotels, serviced apartment blocks, roadside retail, and leisure-led town centre and mixed-use development opportunities across Scotland, the North of England, Yorkshire and the East Midlands.

Established over 40 years ago, the business has delivered a considerable number of property development deals, and retains a prime commercial property portfolio across Scotland and the North East of England. The team has extensive expertise in assembling development deals, securing institutional funding and procuring blue-chip tenants on pre-lets to de-risk development and add maximum value.

The property team also co-operates with other elements of the Group to support procurement of more complex, residential-led mixed-use asset development opportunities, where we have the necessary skills to offer our clients innovative development management and asset management solutions.

Robertson Property adds value to projects through our ability to work closely with our Construction, Timber Engineering, Partnership Homes and Facilities Management businesses to give a holistic delivery solution for third-party capital providers and landowners.

Robertson Regeneration works in collaboration with public sector bodies to enable them to create new leisure, affordable housing and community opportunities that stimulate economic development and social inclusion. The business builds on our significant experience of delivering major regeneration projects that have transformed communities throughout Scotland.

Robertson Regeneration works with clients to develop plans from the inception of a concept, through the feasibility, business case, funding and pre-construction stages. We provide a single solution for clients, drawing on the skills of the entire Group - including construction, housebuilding, asset management, commercial development, funding, civil engineering and timber engineering.

“Everyone on site has been so welcoming. They understand that we want to learn and they embraced what we had to bring to the table.”

Hayley, CIOB Work Placement Student, Heriot-Watt University
For over 30 years, our timber engineering business has been a market leader in the off-site construction, design, manufacture and erection of precision-engineered timber for national housebuilders, hotel chains and construction firms. With structural timber being the fastest-growing construction method in the UK, the business focuses on exceeding clients’ expectations and reliably meeting build programmes.

ISO 14001 certified, Robertson Timber Engineering is an active member of the Structural Timber Association and the Timber Research and Development Association. It has two production facilities: one in Elgin and another in Seaham, County Durham. The latter – built specifically to cater for larger panel production, roof and floor cassettes, and highly insulated closed panel systems with cladding options – recently benefited from extensive investment in the latest high-specification machinery and equipment. The combined capacity of both facilities is around £30m annually.

In order to secure a place at the forefront of timber technology, Robertson Timber Engineering is working with universities, clients and other Robertson companies to develop innovative products and systems that will provide cost savings and environmental benefits to all parties. Timber frame is recognised as one of the most sustainable methods of construction in the UK.

“With Robertson Timber Engineering, we’re always confident that we’re putting our projects into safe hands. From the design stage, through to delivery, we receive a high-quality product as well as excellent customer service.”

Craig Neave, Project Manager, R G Carter
Established in 2012, our civil engineering business has completed a number of major contracts, including significant land remediation and transport infrastructure projects. The growth and success of Robertson Civil Engineering has also allowed the Group to diversify into sectors such as flood alleviation, bridge construction and marine work.

Robertson Civil Engineering’s experience includes the £7m Halbeath Park & Ride infrastructure project; a £4m land remediation scheme at Cuningar Loop as part of the Commonwealth Games Legacy 2014 programme; engineering works on a challenging Speyside site at the multi-award-winning Dalmunach Distillery; the construction of a new substation and HV ring main within RAF Lossiemouth; and the creation of infrastructure for a new biomass facility comprising combined heat and power (CHP) plant.

Other projects include a significant urban regeneration project in Edinburgh; the construction of a new footbridge across the River Clyde; the engineering and construction of a natural stone road-bridge for The Glenlivet Distillery, and infrastructure to support the largest strategic investment site in Scotland for the Irvine Bay Regeneration Company.

A member of the Civil Engineering Contractors Association (CECA), with the capability to undertake a diverse range of heavy civil engineering contracts, Robertson Civil Engineering provides a high-quality service throughout Scotland and the North of England.

“All Robertson staff were very approachable, from the MD to the guys on site. We discuss issues around the table over a cup of tea and sort things out.”

Joneen Clarke, Project Manager, Forestry Commission
ROBERTSON SPECIALIST DIVISION

Our Specialist Division provides joinery, partitioning, proprietary render, plasterwork, mastic and insulated render systems. The business also incorporates an extensive specialist roofing service, undertaking tiling, slating and single-ply roofing work.

Robertson Specialist Division works in partnership with external and internal clients, including main contractors, local authorities, housing associations and private clients.

The Division was formed in 2015 as our vehicle for direct delivery, but many of the team members have worked together for 20 years. They have established an enviable reputation in the marketplace for their expertise, quality of work, competitive prices and ability to deliver projects on time.

With a large portfolio of completed projects, the team is undertaking work throughout the country and is perfectly placed to expand into other specialist trades. Going forward, our Specialist Division is set to provide timber kit erection, partitioning, suspended ceilings, and painting and decorating services.

Robertson Engineering Services has become a leading regional mechanical and electrical building services contractor, having built an outstanding reputation for the installation and commissioning of building services.

Providing a comprehensive service through regionally managed businesses, Robertson Engineering Services makes good use of our national resource structure and skills. The result is a team with national strength delivered by local experts.

Our high-quality delivery is achieved by having our own directly employed team members, tradespeople and site teams. This is supplemented with a managed key supply chain and subcontractor base at the core of all our contracts.

We also pride ourselves on our commitment to addressing the national skills shortage by investing in Robertson’s Young People Strategy, and take great pleasure in our proactive approach to apprenticeship schemes and graduate traineeships.

“I get an endless amount of support from not just my colleagues but also my bosses – everyone.”

Josh Wilson, Apprentice Heating Engineer

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ROBERTSON HOMES

Robertson Homes designs and builds stylish, spacious homes with innovative layouts, creating the perfect base for modern living. Focussed on the executive end of the market, our award-winning family homes are offered in prime locations across Scotland – with an increasing presence in the North East of England – close to excellent schooling and commuting facilities.

A build quality that is second to none, and an uncompromising attention to detail, form the foundations of our housebuilding business.

Our teams combine traditional skills with modern materials to make homes that are thoughtfully designed, solidly built, beautifully finished and – most importantly – a joy to live in.

“We looked at a number of other properties, but the quality of this home was superior. The quality, standard and value for money are excellent.”

Mr Rex Whistler, Abbey Park, St Andrews

“They made sure I was happy with everything and didn’t make me feel rushed.”

Mrs Margaret Thomson, Chatelherault Mill, Ferniegair

ROBERTSON LIVING

Robertson Living will develop and market 2-, 3- and 4-bedroom homes for a wide range of homebuyers, from first time buyers, to growing families and those looking to downsize. The business will be offering a range of properties with an attention to detail and high specification that complements the executive family homes offered by Robertson Homes.

Stylish

Interiors that are a cut above

Luxurious

Contemporary, open-plan layouts

Family homes

Spacious three-, four- and five-bedroom homes

Prime locations

Chosen for excellent commuting and schools
Robertson Partnership Homes delivers high-quality affordable housing in partnership with local authorities, registered social landlords and registered providers; minimising development costs and delivery risk and finding alternative funding solutions. The business also sources and acquires land for its clients, where required, and delivers outstanding projects under design & build and frameworks contracts.

For over 40 years, Robertson has specialised in affordable housing – resulting in more than 6000 much-needed affordable homes to date. In 2015, we formed Robertson Partnership Homes operating throughout Scotland.

Having brought experienced Robertson employees together to offer full client liaison and delivery services, our Partnership Homes business now has an order book of around 3500 homes to deliver over a five-year period.

“The houses are modern, fit for purpose, and energy efficient, delivering on our commitment to warmer, drier, healthier homes that aim to tackle fuel poverty and improve living standards.”

Councillor Judy Hamilton,
Fife Council’s executive spokesperson for housing and building services

“I really enjoyed working with everyone in the office. They spent so much time with me – and I know they’re so busy. It’s been really worthwhile – I feel like I’ve learnt a lot.”

Katie, CIOB work placement student from Heriot-Watt University
Robertson Facilities Management was one of the UK’s first true FM companies. It was formed in 1998 to meet a demand for specialist skills in maintaining PFI/PPP buildings, to maintain the value of the property investment, and to provide the professional support needed to keep buildings fully operational.

The business has grown sustainably from its public-sector roots to include commercial contracts in the private sector. We have developed a comprehensive range of predominantly self-delivered FM services, delivered by a team of around 1000 talented employees. Robertson Facilities Management has offices in Stirling, Inverness, Aberdeen, Glasgow, Dundee, Forfar, Newcastle and Liverpool, with operations-based offices and FM workshops in Hull and Edinburgh.

Our services include mechanical, electrical and building fabric maintenance, energy management, community use, security, cleaning, catering, waste disposal, 24/7 helpdesk, emergency planning, reception, portering, janitorial services, survey and inspection, whole-life costing, space utilisation and infrastructure. These are available as individual service lines, as bundled services, or as a Total Facilities Management package.

“The Robertson FM team are superb at Grove Academy. I’m really, really proud of them. They help us deliver quality education – they’re a part of the team. They really do reach out to make a difference.”

Graham Hutton, Headteacher, Grove Academy
ROBERTSON ENERGY SERVICES

Robertson Energy Services helps unlock significant financial and carbon savings for public-sector clients, drawing on the Group’s experience of delivering energy management improvements for over 10 years.

Our proactive approach to partnership, combined with performance contracting, enables our clients to benefit from savings without any upfront investment. This is underpinned by an energy savings performance guarantee.

We design each of our solutions to improve the operational efficiency of our clients’ estate by:

• tackling potential backlog maintenance issues and minimising future maintenance costs through smart system design and the use of innovative technologies;
• delivering an enhanced workplace environment for building users through effective controls, bespoke lighting solutions and active employee engagement;
• improving plant and equipment reliability levels, resulting in enhanced productivity and workplace readiness.

Our experience includes the installation and operation of biomass boilers at over 30 schools, extensive LED lighting and building management system upgrades across hospital estates, and the delivery of all-encompassing energy management strategies on behalf of local authorities.

With places secured on major national frameworks, Robertson Energy Services has capabilities stretching from energy procurement, technical advice and project management through to the installation of low- and zero-carbon technologies.

URBAN UNION

Urban Union is a joint venture company that regenerates urban areas across Scotland. Founded in 2011, it creates revitalised communities through building high-quality affordable homes.

Each of our projects is meticulously designed with the local community at the forefront.

Our contemporary new homes are situated in close proximity to transport links, shops, schools and improved services and amenities, resulting in a flourishing and positive community for everyone in the area.

Urban Union cares about the future of Scotland and aims to make sure that each project delivers sustainable long-term benefits to these new neighbourhoods and their surrounding communities. Employment and training opportunities ensure that local people will continue to benefit from our projects for years to come.

“"It's exciting to be the first family to move into this new community in Pennywell. I'm looking forward to meeting our new neighbours and seeing the development progress.”

Adam McIntyre, resident at Pennywell, Edinburgh

Performance
Delivering energy management at Ingleby Barwick Campus

Efficiency
Biomass boilers for Highland Schools to generate energy

Savings
Bespoke carbon tax calculation software at Teeside University

New futures
Pennywell, North Edinburgh

Regeneration
Muirton, Perth

Revived communities
Laurieston urban regeneration, Glasgow
FRAMEWORKS AND PARTNERSHIPS

Our place on over thirty frameworks has put us in a good position to help our clients deliver essential, cost-effective and high-quality community infrastructure as well as commercial and residential buildings.

This presence ranges from our extensive work with Scape Group and hub East Central Scotland to the Re:fit Energy Framework; from housebuilding, biomass installation, and property maintenance to civil engineering; and from major to minor works.

Public- and private-sector solutions

Our partnerships in the public and private sectors over the last five decades have seen us complete hundreds of transformative projects. In the healthcare sector, this has varied from the construction of a 10-storey emergency care centre in the middle of the biggest teaching hospital campus in Europe, through extensive and innovative care villages, to small community health centres. In education, the facilities we have built and maintained range from village primary schools in remote locations to the comprehensive renewal of a city-centre university campus. In the private sector, we have developed considerable expertise in the delivery of affordable housing, student accommodation and hotels.

Positive outcomes

Our presence on frameworks and in partnership agreements generates tangible benefits:

- Our clients and framework commissioners gain a trusted partner in Robertson. We share their goals and ambitions, add value to their projects, and deliver facilities that may otherwise not have been viable.

- Their communities benefit from outstanding facilities as well as a significant contribution to the local economy in terms of employment, skills and training opportunities, and local spend.

- Robertson benefits from a stable, long-term pipeline of high-quality work, which allows us to plan and resource for a business that remains sustainable for generations to come.

Discover more: robertson.co.uk

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- Education
  - Delivering facilities across Scotland

- Sport
  - Tangible benefits for clients and communities

- Healthcare
  - Innovative solutions from a trusted partner in health

- Culture
  - Restoration with social and economic benefits

- Sport
  - National Curling Centre, Stirling

- Education
  - ARI refurbishment, Aberdeen

- Sport
  - Perth Theatre
TRANSFORMING CAREERS

Robertson is a dynamic group that offers excellent career opportunities to people across the UK. From our senior Board members to our newest recruits, and from our Young People Champions to our site-based staff, we all recognise the paramount importance of bringing new people and fresh ideas into the built environment industry.

Through internship programmes, apprenticeships, work placements, and thousands of training and engagement activities throughout the regions where we operate, we encourage people to transform their careers by joining Team Robertson.

Firmly committed to our Young People Strategy, we make high-quality training and exciting career paths available to the next generation. We are passionate about closing the skills gap, improving local employment, and educating children and young people about the many rewarding opportunities afforded by the built environment industry.

“When I started, I was just looking for a job. Then I grew interested in a career in construction.”

Rebecca Laing, Trainee Site Manager

Rebecca joined Team Robertson as an Admin Assistant at The Macallan, one of our biggest projects to date. Showing fantastic enthusiasm and aptitude, she quickly moved into a position as Trainee Site Manager, and has now gone on to study Construction Management with her team’s full support.

ACROSS THE UK

Covering the entire built environment lifecycle, we operate throughout the UK, with offices across Scotland, the North of England and the Midlands. Our experience spans many decades, projects, facilities and sectors right around the country.

Our map below shows:

- Founded in Elgin, Headquarters in Stirling.
- Offices in Inverness, Elgin, Aberdeen, Dundee, Stirling, Edinburgh, Glasgow, Gateshead, Haydock and Sheffield.
- Timber engineering production facilities in Elgin and Seaham.